High-Density Co-Mail Optimization Program



Your Postal Savings Partner

Postage rates are the single most significant budgetary cost for direct mailers. Now more than ever, it is essential to keep postage costs in check due to the USPS's substantial postal rate increase. Enru's proprietary High-Density (HD) Optimization Program maximizes postal savings over traditional co-mail processing.

Our turnkey solution delivers additional co-mail savings through our proprietary postal optimization software. We handle all labeling, distribution and mailing at a shared savings rate. Mailbox delivery starts 28 days after mail files submission. Your customers will enjoy seamless service and the added benefit of USPS Mail Tracker visibility, so they'll know exactly when their material reaches their customers.



Schedule and Specifications

Scheduling is Flexible and Condensed

- Mail files to Enru Monday (Day 1)
- Magazines to Enru Monday (Day 14)
- National in-home deliveries 28 days from mail file due date

Participation is Easy

- No scheduling commitments or reservations necessary
- Large and small mailings are welcome (4,000 copy minimum)

Pricing is Risk Free

· Run rates are based on a savings share

Specifications

- Minimum Size 7" X 9"
- Maximum Size 9" X 10.875"
- Minimum Thickness is .05"
- Maximum Thickness is 0.625"
- EPS account for postage payment
- Final presort provided
- · Dropship freight provided
- Standard Address Location

| | SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|----------------------------------|---------------------------|--------|---------|-----------|----------|--------|----------|
| WEEK 1 Postal Optimization | Mail files due at 10AM | | | | | | |
| WEEK 2 Pool Manufacturing | Product Due to Co-Mail | | | | | | |
| WEEK 3 Distribution | | | | | | | → |
| WEEK 4 In Home | | | | | | | |

We solve for this load, and the next.



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Did you know the July postal increase will inflate your postage by . . .

Proposed Price Change by Mail Class

| Class | Percent Change |
|--------------------------------------|----------------|
| Marketing Mail / Carrier Route Flats | 9.92% |
| Periodical | 9.75% |

^{*}July 2024 Proposed Rates Pending Regulatory Approval

Did you know Enru's HD Co-Mail will qualify you for lower rates . . .

Marketing Mail

| Piece Rate / Profit / Auto SCF | Postal Rate |
|--------------------------------|-------------|
| Basic Carrier Route | \$0.43 |
| Enru High Density Co-Mail | \$0.35 |
| Percent of Discount | 19% |

Periodical

| Piece Rate / Profit / Barcode | Postal Rate |
|-------------------------------|-------------|
| Basic Carrier Route | \$0.29 |
| High Density | \$0.25 |
| Percent of Discount | 14.2% |



